

R ^{35th} BACEE Regional Banking Conference

RISKS AND OPPORTUNITIES IN THE CEE-CIS FINANCIAL SECTOR

16-17 OCTOBER 2017, BUDAPEST

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Day 1 **16 October 2017 (Monday)**

- 08:30-09:00 **Registration**
- 09:00-09:10 **Welcome speech** by BACEE
- 09:10-09:35 **Opening Speech** by Mr. Tamás Bernáth, Chairman & CEO, Hungarian Development Bank
- 09:35-10:00 **Keynote Speech** by Mr. Nikolay Kosov, Chairman of the Board, International Investment Bank
- 10:00-10:25 **Hungarian banking sector update** by Mr. Gergely Fábíán, Director, The Central Bank of Hungary (MNB), Budapest
- 10:25-10:50 **Regulatory Changes – update on Basel IV** by Mr. Christoph Brodowicz, MSc, MBA, CFA, Managing Partner, Value3 Advisory GmbH
- 10:50-11:20 Networking break with morning coffee
- 11:20-11:45 **Improving Credit Management through 21st Century Technology** by Mr. Tamás Erni, Chairman, Loxon Solutions
- 11:45-12:10 **CEE Banking Champions: Banka Kombetare Tregtare** by Mr. Seyhan Pencabliligil, CEO and Board Member, Banka Kombetare Tregtare, Tirana
- 12:10-12:35 **CEE/SEE banking sector's main opportunities and challenges** by Ms. Davidia Zucchelli, Senior Economist, Intesa Sanpaolo S.p.A, Milan
- 12:35-13:35 Lunch
- 13:35-14:00 **The future of capital optimisation - embracing regulatory capital across the business** by Dr. Thomas Lederer, Expert Solution Consultant, Finastra
- 14:00-14:45 **Hungary CEO Roundtable**
Participants:
Dr. Pál Simák, CEO and Chairman of the Management Board, CIB Bank Zrt.
Mr. Viktor Tóth, CEO, Budapest Bank Zrt.
Mr. Klaus Windheuser, CEO, Commerzbank Zrt.
- 14:45-15:15 **Realtime payments and SEPA Instant the challenges and the opportunities for the European Banking Industry** by Mr. Olivier Denis, Senior Product Development Manager, Payment Solutions, EastNets
- 15:15-15:35 **How to leverage the mobile app?** by Mr. Maris Cakste, Director of Sales, MeaWallet
- 15:35-16:00 Coffee break
- 16:00-16:20 **FinTech Revolution: Working Smarter** by Mr. Anders Jensen, Managing Director Europe & Middle East, Confirmation.com
- 16:20-16:40 **Mobile phones are the new bankcards** by Mr. Péter Benyó, Chief Executive Officer, OTP Mobil
- 16:40-18:15 **Cyber Security Session**
Opening speech by Mr. Arthur Keleti, President and Founder / IT Security Strategist / Book Author KIBEV, ITBN / T-Systems Hungary / The Imperfect Secret
Next Generation Banking Security by Mr. Peter Alexanderson, CEO and Founder, Covr Security
Roundtable discussion
Moderator:
Ms. Gabriella Bíró, Chief Security Officer, UniCredit Bank Zrt., Budapest
Participants:
Ms. Anikó Szarvák, Information security expert, PwC Audit Ltd.
Ms. Linda Vízi, Managing Director and Owner, PR-AUDIT Ltd.
Ms. Andrea Zengő, Head of Internal Audit and Security, SIA Central Europe Zrt.
Introduction of WITSEC (Women in IT Security)
- 18:40-19:40 **Cocktail Reception**

Day 2 **17 October 2017 (Tuesday)**

- 08:00-08:30 **Registration**
- 08:30-09:00 **Overview of banking sector of Russia and the CIS countries** by Ms. Olga Ulyanova, Vice President - Senior Credit Officer, Financial Institutions Group, Moody's Investors Service Ltd., Moscow
- 09:00-09:20 **A deep dive into the new Instant Payment ocean:** Navigating the uncertainty of SEPA fragmentation to the safe haven of Cross Border Instant Payments by Mr. Domenico Scaffidi, Principal Solution Consultant, Immediate Payments, ACI Worldwide
- 09:20-09:45 **Diversification of activity, stability in business and freedom in business decision** by Ms. Irina Golovchenko, Chairman of the Board, International Bank for Economic Co-operation.
- 09:45-10:10 **Banking system of the Republic of Belarus, development prospects** by Mr. Alexander Egorov, Director of Center for Strategic Development and Economic Research, Belarusbank
- 10:10-10:30 **Croatian economy and banking sector together with the short overview of the SEE region from ERSTE Group's perspective** by Mr. Antun Burić, Head of Financial Institutions Department, Erste&Steiermärkische Bank d.d. Croatia & Deputy Head of Institutional Sales - SEE, Erste Group Bank AG, Austria
- 10:30-10:50 **Feeding an incident response service with regional threat data** by Mr. Ferenc Vaspöri, Information security consultant, Invitech Solutions - Partner of Kaspersky Lab
- 10:50-11:20 Coffee break
- 11:20-11:45 **Opportunities and risks in CEE banking - with a focus on repositioning of foreign-owned/Austrian banks** by Mr. Gunter Deuber, Senior Director, Raiffeisen Bank International AG/Raiffeisen RESEARCH, Vienna
- 11:45-12:05 **Compliance issues – challenges for 2017-2018** by Mr. András Bácsfalvi, Director of Compliance, MKB Bank Plc.
- 12:05-12:25 **Financial Services Matrix: Disruptive technologies for financial industries** by Mr. Sergey Kravchenko, Chief Sales and Marketing Officer, SYSTEM TECHNOLOGIES
- 12:25-12:40 **Country and banking sector presentations**
- The Banking Sector of Mongolia** by Ms. Olga Ulyanova, Vice President - Senior Credit Officer, Financial Institutions Group, Moody's Investors Service Ltd., Moscow
- 12:45-13:35 Lunch
- 13:35-13:55 **The Banking Sector in Romania** by Dr. Andrei Radulescu, Senior Economist, Banca Transilvania and the Institute for World Economy, Romanian Academy
- 13:55-14:25 **The Banking Sector of Serbia** by Dr. Veroljub Dugalic, Secretary General, Association of Serbian Banks b.a., Belgrade
- 14:25-14:45 **M&A transactions in the banking sector in CEE / CIS - overview and trends** by Dr. Roger Rihmland, Executive Director, EMEIA Financial Services - Financial Institutions Mergers & Acquisitions, Ernst & Young GmbH, Frankfurt am Main
- 14:45-15:05 **Redefining financial services for SMEs** by Mr. András Berczeli, Head of Finance and Strategy, OTP eBIZ
- 15:05-15:25 **ATM and cash innovation** by Mr. Ron Delnevo, Executive Director Europe, ATMIA
- 15:25-15:50 **Mastering the Digital Challenge in Banking** by Mr. Harald Meinl, Co-founder of Baningo GmbH.
- 15:50-16:10 **Handling NPLs in a digital environment** by Dr. Daniel Dumitrescu, Chief Executive Officer, European Center for Services Investments and Financing
- 16:10-16:30 **Queue & Quality Management Systems: Ideas for best service** by Ms. Svetlana Zykova, Founder, CEO, Vessna Kft.
- 16:30 **End of the Conference**